

RELIQ HEALTH TECHNOLOGIES

TSX-V: **RHT** OTC: **RQHTF** WKN: **A2AJTB**



Overview

Reliq Health is a rapidly growing global telemedicine company that provides innovative Virtual Care solutions to the multi-billion dollar Healthcare market. Reliq's proprietary iUGO Care platform supports Remote Patient Monitoring, Telemedicine, Chronic Care Management and Behavioural Health Integration.

Market Need

US healthcare costs exceeded **\$4.1 Trillion** in 2019. Chronic diseases like diabetes, hypertension, congestive heart failure and COPD account for **over 75%** of healthcare spending or **18% of US GDP**, as these patients frequently develop complications that lead to costly hospitalizations. The Centers for Medicare & Medicaid Services (CMS) have recently transitioned from fee for service to value-based payments so healthcare providers are now compensated based on patient health outcomes, with significant financial penalties for preventable patient hospital admissions and ER visits.

Reliq's Solution

Reliq's iUGO Care platform allows clinicians to provide a wide range of virtual / remote healthcare services to their at risk patients. With iUGO Care, clinicians receive automated alerts that enable early interventions, preventing costly hospital admissions and ER visits. The average clinical practice can generate **new revenue** of over **\$372 USD per patient per month** in payments from CMS by deploying iUGO Care. Hospital admissions are **reduced by over 90%** in chronic disease patients using iUGO Care, and the average cost to the healthcare system is **reduced by over 80%**.



Revenue Model

Reliq's target users are the more than 37 Million Medicare/Medicaid patients and 44 Million privately insured patients who have two or more chronic diseases – an over **\$100 Billion USD** addressable market.

PATIENTS



Average Revenue per User of **>\$40 USD/patient/month**

CLIENTS



Skilled Nursing Facilities, Home Healths, Physicians

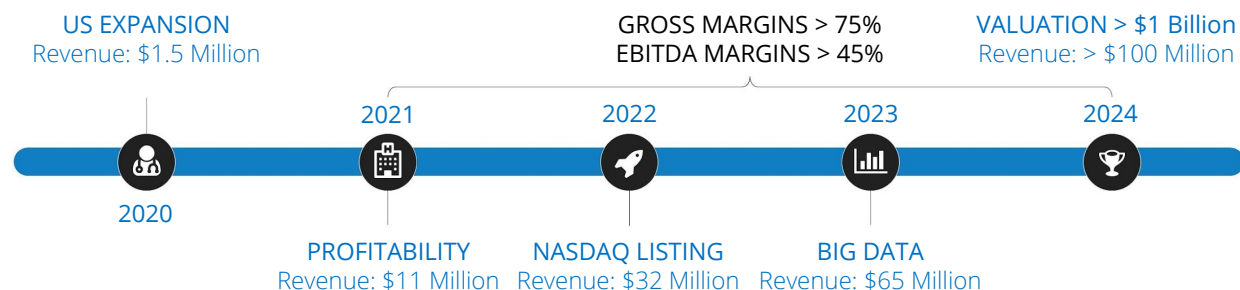
PAYERS



Medicare & Medicaid (CMS), Private Insurers

Growth Forecast

Reliq has over 50 US clients and a pipeline of more than 500,000 chronic disease patients. The Company is profitable and expects to generate \$11 Million in revenue in 2021, ending the year with a revenue run rate of \$24 Million annually with Gross Margins over 75% and EBITDA Margins over 45%.



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